



EFFECTIVE OPENING STATEMENTS

THURSDAY, DECEMBER 18, 2003
3:00 —5:00 PM

PIMA COUNTY BAR ASSOCIATION
177 N. CHURCH AVE., #105

TED SCHMIDT AND DEV SETHI WILL BEGIN THE PROGRAM BY PRESENTING A LIVE DEMONSTRATION OF A PLAINTIFF OPENING STATEMENT, AND A DEFENSE OPENING STATEMENT BASED UPON A REAL MOTOCROSS ACCIDENT TORT CASE TRIED TO A JURY IN MARICOPA COUNTY LAST FALL. TED AND DEV WILL THEN FOLLOW WITH PRACTICE POINTERS AND SUGGESTIONS DESIGNED TO HELP YOU "WIN YOUR CASE IN OPENING STATEMENT". WITH A LITTLE LUCK, THERE MAY BE TIME FOR SOME QUESTIONS AS WELL.

FACULTY:

TED A. SCHMIDT IS A PARTNER IN THE TUCSON LAW FIRM OF KINERK, BEAL, SCHMIDT & DYER, P.C. HE RECEIVED BOTH HIS B.A. AND J.D., WITH HIGH DISTINCTION, FROM THE UNIVERSITY OF ARIZONA. MR. SCHMIDT IS A FELLOW IN THE AMERICAN COLLEGE OF TRIAL LAWYERS AND THE INTERNATIONAL SOCIETY OF BARRISTERS, IS LISTED IN BEST LAWYERS IN AMERICA, WAS NAMED 2002 STATE BAR OF ARIZONA MEMBER OF THE YEAR, AND IS AN ASSOCIATE IN THE AMERICAN BOARD OF TRIAL ADVOCATES. MR. SCHMIDT SERVED 14 YEARS AS CHAIRMAN OF THE ARIZONA STATE BAR COMMISSION FOR WRONGFUL DEATH/BODILY INJURY CERTIFICATION OF WHICH HE IS SO CERTIFIED. HE IS A THREE-TIME RECIPIENT OF THE ANNUAL STATE BAR AWARD FOR OUTSTANDING CONTRIBUTION TO CONTINUING LEGAL EDUCATION, AND A FORMER CHAIRMAN OF THE ANNUAL STATE BAR CONVENTION. HE WAS ON THE FACULTY OF THE HASTINGS COLLEGE OF TRIAL ADVOCACY AND HAS BEEN INVOLVED WITH THE ARIZONA COLLEGE OF TRIAL ADVOCACY SINCE ITS INCEPTION AS BOTH CHAIR AND FACULTY MEMBER. HE IS PAST ARIZONA STATE CHAIRMAN FOR THE AMERICAN COLLEGE OF TRIAL LAWYERS AND HAS SERVED AS PRESIDENT OF THE TUCSON CHAPTER OF THE AMERICAN BOARD OF TRIAL ADVOCATES (ABOTA).

DEV K. SETHI GRADUATED FROM DUKE UNIVERSITY IN 1994 AND FROM THE UNIVERSITY OF ARIZONA COLLEGE OF LAW IN 1997. WHILE AT THE UNIVERSITY OF ARIZONA COLLEGE OF LAW, DEV SERVED ON THE EDITORIAL BOARD OF THE ARIZONA JOURNAL FOR INTERNATIONAL AND COMPARATIVE LAW. DEV'S PRACTICE EMPHASIZES THE REPRESENTATION OF INDIVIDUALS IN PERSONAL INJURY AND WRONGFUL DEATH, ELDER ABUSE AND PRODUCTS LIABILITY MATTERS. HE IS A MEMBER OF THE AMERICAN TRIAL LAWYERS ASSOCIATION AND PARTICIPATES IN ATLA'S AARP NURSING HOME ABUSE CASE REVIEW PANEL. DEV IS ADMITTED TO PRACTICE IN ARIZONA AND NEVADA. DEV HAS SERVED ON THE EXECUTIVE COUNCIL OF THE STATE BAR OF ARIZONA TRIAL PRACTICE SECTION AND IS A MEMBER OF THE BOARD OF DIRECTORS OF THE ARIZONA TRIAL LAWYERS ASSOCIATION, THE PIMA COUNTY YOUNG LAWYERS DIVISION, AND THE ARIZONA MINORITY BAR ASSOCIATION. DEV IS AN ASSISTANT ADJUNCT PROFESSOR AT THE UNIVERSITY OF ARIZONA JAMES E. ROGERS COLLEGE OF LAW. HE ALSO SERVES AS PRO BONO COUNSEL TO THE AMERICAN ASSOCIATION OF PHYSICIANS OF INDIAN ORIGIN, AN ORGANIZATION THAT REPRESENTS OVER 35,000 PHYSICIANS.

IN ITS ENTIRETY, THIS SEMINAR MAY QUALIFY FOR UP TO 2 HOURS MCLE.

OPENING STATEMENTS, 12/18/03		One registrant per form please.	
Please check one:		Name: _____	
<input type="checkbox"/> PCBA Member	\$ 40.00	Firm/Agency: _____	
<input type="checkbox"/> Non-member	\$ 80.00	Address: _____ Telephone: _____	
<i>Clip and send with payment to:</i> Pima County Bar Association 177 N. Church Ave., #101 Tucson, Arizona 85701 TELE: 623-8258 You may FAX registration w/MasterCard/VISA by calling 623-9772.		For MasterCard/Visa charges please indicate:	
		Card Number	Exp. Date
NOTE: Registration must be received no later than the Monday preceding the seminar; no refunds after that date. Late registration is subject to a \$10 late fee.		Signature	
		<i>Thank you!</i>	